

# **MEMO**

TO: Joint Legislative Audit Committee

FROM: Shelly Braun, Senior Vice President, Strategic Investment & Evaluation

RE: JLAC Loan Portfolio Report

CC: WEDC Board of Directors, Awards Administration Committee

**DATE:** July 23, 2024

As part of LAB Report 17-9, WEDC was provided the following recommendation.

We recommend WEDC: a) determine the total outstanding loan balance and the total amount of past-due repayments for each loan with repayments 90 days or more past due on July 1, 2017 and January 1, 2018; b) determine the total outstanding loan balance for each of those loans that were amended to defer repayments, written off, or forgiven during each six-month period thereafter; c) determine each of those loans that was no longer 90 days or more past due during each six-month period thereafter because the recipients made loan repayments; d) determine the payment delinquency rate and the principal delinquency rate on July 1, 2017, and six months later and on January 1, 2018 and six months later; and e) report this information to the Joint Legislative Audit Committee by February 1, 2018, for the six month period from July 2017 through December 2017 and by August 1, 2018 for the six month period from January 2018 through June 2018.

As part of LAB Report 19-6, WEDC was provided the following recommendation.

We recommend WEDC: a) beginning on July 1, 2019, and every six months thereafter, determine the remaining balance and the total amount of past-due repayments for all loans 90 days or more past due; b) determine the remaining balance for all of these loans that were amended to defer repayments, written off, or forgiven from July 2019 through December 2019, and then during each six-month period thereafter; c) determine the remaining balance for all of these loans that were no longer 90 days or more past due during each six-month period because the recipients made loan repayments; d) determine the payment delinquency rate and the principal delinquency rate on the first and last day of each six month period; and e) report this information to the Joint Legislative Audit Committee by February 3, 2020, for the six-month period from July 2019 through December 2019, and then report this information every six months thereafter.

As part of LAB Report 21-7, WEDC was provided the following recommendation.

We recommend WEDC: a) beginning on July 1, 2021, and every six months thereafter, determine the remaining balance and the total amount of past-due repayments for all loans 90 days or more past due; b) determine the remaining balance for all of these loans that were amended to defer repayments, written off, or forgiven from July 2021 through December 2021, and then during each six-month period thereafter; c) determine the remaining balance for all of these loans that were no longer 90 days or more past due during each six-month period because the recipients made loan repayments; d) determine the payment delinquency

LOOK FORWARD >

rate and the principal delinquency rate on the first and last day of each six month period; and e) report this information to the Joint Legislative Audit Committee by February 3, 2022, for the six-month period from July 2021 through December 2021, and then report this information every six months thereafter.

As part of LAB Report 23-11, WEDC was provided the following recommendation.

We recommend WEDC: a) beginning on July 1, 2023, and every six months thereafter, determine the remaining balance and the total amount of past-due repayments for all loans 90 days or more past due; b) determine the remaining balance for all of these loans that were amended to defer repayments, written off, or forgiven from July 2023 through December 2023, and then during each six-month period thereafter; c) determine the remaining balance for all of these loans that were no longer 90 days or more past due during each six-month period because the recipients made loan repayments; d) determine the payment delinquency rate and the principal delinquency rate on the first and last day of each six month period; and e) report this information to the Joint Legislative Audit Committee by February 1, 2024, for the six-month period from July 2023 through December 2023, and then report this information every six months thereafter.

Attached is a report which complies with LAB's recommendations for the semi-annual periods ending June 30, 2018, December 31, 2018, June 30, 2019, December 31, 2019, June 30, 2020, December 31, 2020, June 30, 2021, December 31, 2021, June 30, 2022, December 31, 2022, June 30, 2023, December 31, 2023which have been previously submitted. In addition, WEDC is providing a report for the semi-annual period ending June 30, 2024. Beginning with the June 30, 2019 report, WEDC has added columns for outstanding interest and total remaining balance (i.e., principal plus interest).

This report is broken out into two sections, as described below:

- 1. <u>WEDC Loan Portfolio Delinquency Rates</u> Provides WEDC's loan delinquency rates for the defined semi-annual period, based on both:
- a. payments due balance and
- b. principal outstanding balance
- Reasons for the Change in Loan Delinquency Balance Provides a reconciliation of WEDC's Delinquent Loan Balance during the semi-annual period, broken out by the following categories:
- a. Loans that have come current or were paid-off in full

Loans that have become current during the semi-annual period by making all required payments to date, or loans that have been paid off in full.

#### b. Loans that have been amended

Loans that have been taken off the delinquent list as an amendment to the note were negotiated to defer payments to a later date, while either amortizing interest or requiring interest only payments in the interim.

(In cases where an amendment has been entered into and the loan was taken off the delinquent list, but the new amended payment start date has passed, the loan is again placed on the delinquent list. If this occurs in the same semi-annual period, the loan will be accounted for as both a loan that has been amended and a new loan that has become delinquent.)

# c. Loans that have been forgiven, per contract, in full or in part

Loans that were originated with the intention of being forgiven when specific performance benchmarks have been reached.

(In some cases, a forgivable/performance-based loan may not be fully forgiven. In those instances, the unforgiven portion is either paid back in full, or an amended amortization schedule is agreed to.)

As of June 30, 2023, the WEDC forgivable loan balance was zero, as all prior forgivable loans had been forgiven, closed out, or amended to collectible loans.

# d. Loans that have been written off, in full or in part

Loans that have been written off. Loans originated by the Department of Commerce are sent to the Department of Justice for collection proceedings. Collections for loans originated by WEDC are internally managed with the assistance of outside legal counsel.

#### e. Loan partial payments made on delinquent loans

Loans that have made some form of payment but have not caught up all their payments to remove them from the delinquent loan list. This amount represents the principal the accrued interest reduction of those payments.

#### f. New loans that have become 90 days delinquent

Loans that have become delinquent during the semi-annual period and have remained delinquent through the period end date.

(In cases where a loan had both become delinquent and had subsequently been taken off the delinquent list in the same semi-annual period, the loan will be accounted for as both a new loan that has become delinquent and a loan that has been taken off the delinquent list due to one of the category reasons described above in 2a through 2d.)

# g. <u>Interest accrued on delinquent loans in period (beginning with the June 30, 2019, table)</u>

Total interest accrued on the outstanding delinquent loans during the semi-annual period.

		WEDC Loan	n Portfolio D	elinquency	Rat	es	
			Payment Deli	nquency Rate	ı	Principal Delino	uency Rate
Date	Port	tfolio Principal	Amount	Percentage		Amount	Percentage
January 1, 2018	\$	70,321,357	\$ 2,301,760	3.3%	\$	12,850,090	18.3%
June 30, 2018		54,890,501	3,028,193	5.3%		10,040,676	18.3%
Change	\$	(15,430,856)	\$ 726,433	2.0%	\$	(2,809,414)	0.0%
		. , , ,	,				
R	leaso	ons for the (	Change in Lo	an Delingue	ncy	/ Balance	
			U				
Reasons f	or th	e Change in Loa	n Balance for L	oans			
		_	or More Past Du		Pri	ncipal Balance	Loans
Delinquent Loans as					Ś	12,850,090	33
Loans that have co			paid-off in full		\$	(560,988)	(5)
Loans that have be	en ar	mended	•		\$	(450,000)	(3)
Loans that have be	en fo	rgiven, per con	tract, in full or i	n part	\$	(1,000,000)	(1)
Loans that have be				•	\$	(4,471,488)	(5)
Loan partial princip				ans	\$	(94,581)	
New loans that ha	ve be	come >90 days	delinquent		\$	3,767,646	12
Delinquent Loans as	s of Ju	ıne 30, 2018			\$	10,040,679	32
		WEDC Loa	n Portfolio D	elinguency	Rat	es	
			Payment Deli	nguency Rate		Principal Delino	uency Rate
Date	Port	tfolio Principal	Amount	Percentage		Amount	Percentage
July 1, 2018	\$	54,890,501	\$ 3,028,193	5.3%	\$	10,040,679	18.3%
December 31, 2018	<del></del>	49,220,792	1,820,122	3.6%		6,868,007	14.0%
Change	\$	(5,669,709)		(1.7%)	\$	(3,172,672)	(4.3%)
R	leaso	ons for the (	Change in Lo	an Delingue	ncy	/ Balance	
			J	•			
Reasons f	or th	e Change in Loa	n Balance for L	oans			
		_	or More Past Du		Pri	ncipal Balance	Loans
Delinquent Loans as					\$	10,040,679	32
Loans that have co			paid-off in full		\$	(732,921)	(5)
Loans that have be					\$	(133,722)	(4)
Loans that have be			tract, in full or i	n part	\$	(827,000)	(2)
Loans that have be				·	\$	(3,402,375)	(2)
Loan partial princip			<u> </u>	ans	\$	(91,904)	(-/
Manufacture 45 11	and pro-		1.0		<u>,</u>	2.045.252	40

\$

\$

2,015,253

6,868,010

10

29

New loans that have become >90 days delinquent

Delinquent Loans as of December 31, 2018

	WEDC Loa	n Portfolio D	Delinguency	Rat	es					
			. ,							
_		Payment Deli	nquency Rate	F	Principal Delino	aue	ncv Rate			
Date	Portfolio Principal	Amount	Percentage		Amount	•	ercentage			
January 1, 2019	49,220,792	1,820,122	3.6%		6,868,007		14.0%			
June 30, 2019	45,393,804	4,425,328	9.4%		6,823,547		15.0%			
Change	\$ (3,826,988)	\$ 2,605,206	5.8%	\$	(44,460)		1.1%			
R	easons for the	Change in Lo	an Delinque	ncy	Balance					
		_								
Reasons f	or the Change in Lo	an Balance for L	oans				Interest	Pr	incipal and	
	epayments 90 Days			Prir	ncipal Balance		Balance		erest Balance	Loans
Delinguent Loans as				\$	6,868,007	\$	682,959	\$	7,550,966	29
•	me current or were	paid-off in full		\$	(437,202)	-	(2,515)	\$	(439,717)	(1)
Loans that have be			\$	(1,718,942)		(42,887)	\$	(1,761,830)	(8)	
Loans that have be	en forgiven, per con	n part	\$	-	\$	-	\$	-	-	
		•	\$	(1,681,041)	-	(352,584)	_	(2,033,625)	(7)	
	Loans that have been written off, in full or in part  Loan partial payments made on delinquent loans					\$	(5,238)	\$	(18,268)	
New loans that have	New loans that have become >90 days delinquent					\$	319,350	\$	4,125,103	7
Interest accrued or	n delinquent loans in	period		\$		\$	89,866	\$	89,866	
Delinquent Loans as		·		\$	6,823,546	\$	688,950	\$	7,512,496	20
							•			
	WEDC Loa	n Portfolio D	Delinguency	Rat	es					
		Payment Deli	nquency Rate	F	Principal Delino	ue	ncv Rate			
Date	Portfolio Principal	Amount	Percentage		Amount	_	ercentage			
July 1, 2019	45,393,804	4,425,328	9.4%		6,823,547		15.0%			
December 31, 2019	40,858,287	1,682,358	4.0%		3,544,258		8.7%			
Change	\$ (4,535,518)		(5.4%)	\$	(3,279,289)		(6.4%)			
R	easons for the	Change in Lo	an Delingue	ncv	Balance					
Reasons f	or the Change in Loa	n Balance for I	oans				Interest	Pr	incipal and	
	epayments 90 Days			Prir	ncipal Balance		Balance		erest Balance	Loans
Delinquent Loans as	<del> </del>		<u></u>	\$	6,823,546	\$	688,950	\$	7,512,496	20
	me current or were	paid-off in full		\$	-	\$	-	\$	-	-
Loans that have be				\$	(842,801)	\$	(261)	\$	(843,063)	(2)
	en forgiven, per con	tract, in full or i	n part	\$	(2,800,000)	_	(301,085)	\$	(3,101,085)	(3)
	en written off, in ful		-	\$	(247,729)		(52,650)	\$	(300,379)	(1)
	ents made on deling	<u> </u>		\$	(13,754)		(37,707)	\$	(51,461)	-
	ve become >90 days			\$	624,995	\$	24,801	\$	649,796	5
	n delinquent loans in					\$	74,907	\$	74,907	-
Delinquent Loans as	of December 31, 2	019		\$	3,544,257	\$	396,955	\$	3,941,212	19

	WEDC Loa	n Portfolio D	elinquency	Rat	es					
Date	Portfolio Principal		nquency Rate		Principal Delin	·				
		Amount	Percentage		Amount	P	ercentage			
January 1, 2020	40,858,287	1,682,358	4.0%		3,544,258		8.7%			
June 30, 2020	36,807,588	3,359,855	9.5%		6,489,495		17.6%			
Change	\$ (4,050,698)	\$ 1,677,497	5.5%	\$	2,945,237		9.0%			
   R	Reasons for the (	Change in Lo	an Delingue	ncy	/ Balance					
	for the Change in Loa epayments 90 Days			Pri	ncipal Balance		Interest Balance		rincipal and erest Balance	Loans
	s of January 1, 2020	DI WIOTE FAST D	ue	\$	3,544,258		396,955	\$	3,941,213	19
	ome current or were	paid-off in full		\$	(99,819)		(689)	\$	(100,508)	(1)
Loans that have be				\$	(721,535)	_	(58,610)	\$	(780,145)	(3)
	een forgiven, per con	tract, in full or i	n part	\$	(350,000)	_	(37,340)	_	(387,340)	(1)
	een written off, in ful		France	\$	(1,113,137)	_	(93,214)	\$	(1,206,351)	(3)
	ents made on deling			\$	-	\$	-	\$	-	-
	ve become >90 days			\$	5,229,728	\$	215,141	\$	5,444,869	18
	n delinguent loans in					\$	64,593	\$	64,593	-
Delinquent Loans as	<u> </u>			\$	6,489,495	\$	486,836	\$	6,976,331	29
	WEDC Loa	n Portfolio D	elinquency	Rat	es					
		Payment Deli	nquency Rate		Principal Deline	7116	ncy Pate			
Date	Portfolio Principal	Amount	Percentage		Amount	·	ercentage			
July 1, 2020	36,807,588	3,359,855	9.5%		6,489,495	•	17.6%			
December 31, 2020		3,740,955	11.0%		6,108,394		18.7%			
Change	\$ (4,184,578)		1.6%		(381,101)		1.1%			
R	Reasons for the (	Change in Lo	an Delinque	ncy	/ Balance					
Reasons t	for the Change in Loa	n Balance for L	oans	Dri	ncipal Balance		Interest	Pi	rincipal and	Loans
with Ro	epayments 90 Days	or More Past D	ue	FIII	ncipal balance		Balance	Inte	erest Balance	LUAIIS
Delinquent Loans a	s of July 1, 2020			\$	6,489,495	\$	486,836	\$	6,976,331	29
Loans that have co	ome current or were	paid-off in full		\$	(312,969)	\$	(2,522)	\$	(315,492)	(4)
Loans that have be	een amended			\$	(1,374,158)	_	(157,687)	\$	(1,531,845)	(7)
	een forgiven, per con		n part	\$	-	\$	-	\$	-	-
	een written off, in ful			\$	(145,932)	_	(5,877)	\$	(151,809)	(1)
	ents made on deling			\$	(340)		984	\$	643	-
	ve become >90 days			\$	1,452,299	\$	46,589	\$	1,498,888	8
	n delinquent loans in	•				\$	79,730	\$	79,730	-
Delinquent Loans a	s of December 31, 2	020		\$	6,108,394	\$	448,052	\$	6,556,446	25

	WEDC Loar	n Portfolio [	Delinquency	Ra	ites					
D-4-	postfolio polosiosl	Payment Deli	nquency Rate		Principal Deline	que	ncy Rate			
Date	Portfolio Principal	Amount	Percentage		Amount	P	ercentage			
January 1, 2021	32,623,010	3,740,955	11.5%		6,108,394		18.7%			
June 30, 2021	29,988,760	4,452,808	14.8%		7,154,761		23.9%			
Change	\$ (2,634,249)	\$ 381,100	3.4%	\$	1,046,367		5.1%			
D -		L : - 1 -	D-I:		D-I					
Ke	asons for the C	nange in Lo	an Delinqu	enc	y balance					
Reasons	for the Change in Loa	an Balance for L	pans				Interest	Principal and Interest Balance		
	epayments 90 Days			Pri	ncipal Balance	Balance				Loans
Delinquent Loans as				\$	6,108,394	\$	448,052	-	6,556,446	25
-	ome current or were	paid-off in full		\$	(940,671)	•	(91,590)	-	(1,032,260)	-4
Loans that have be	een amended			s	(1,077,817)	_	(35,873)	_	(1,113,691)	-4
Loans that have been forgiven, per contract, in full or in part					(500,000)	\$	(73,260)	\$	(573,260)	-1
Loans that have been written off, in full or in part					(377,018)	\$	(89,763)	\$	(466,781)	-2
Loan partial paym	Loan partial payments made on delinquent loans					\$	(3,404)	\$	(8,100)	
New loans that ha	ve become >90 days	delinguent		\$	3,946,568	\$	189,740	\$	4,136,309	10
Interest accrued o	n delinguent loans i	n period				\$	48,027	\$	48,027	0
Delinguent Loans as	of June 30, 2021			\$	7,154,761	\$	391,928	\$	7,546,690	24
	WEDC Loar	Portfolio (	Delinquency	Ra	ites					
Date	Portfolio Principal		nquency Rate		Principal Delin	que	ncy Rate			
		Amount	Percentage		Amount	P	ercentage			
July 1, 2021	29,988,760	4,452,808	14.8%		7,154,761		23.9%			
December 31, 2021	25,021,630	4,009,149	16.0%		5,981,325		23.9%			
Change										
_										
Re	asons for the C	hange in Lo	an Delinqu	enc	y Balance					
	for the Change in Lo			Pri	ncipal Balance		Interest	l .	rincipal and	Loans
	epayments 90 Days	or More Past Du	ie				Balance		erest Balance	
Delinquent Loans as				\$	7,154,761		391,928		7,546,690	24
	ome current or were	paid-off in full		\$	(502,453)	_	(4,453)	<del>-</del>	(506,906)	-3
Loans that have be				\$	(891,943)	•	(5,305)	-	(897,248)	-3
	een forgiven, per con		in part	\$	(1,634,045)	_	(64,206)		(1,698,251)	-2
	een written off, in ful	•		\$	-	\$	-	\$	-	
	ents made on deling			\$	-	\$	-	\$	-	
	ve become >90 days			\$	1,855,005	\$	204,659	<u> </u>	2,059,664	8
	n delinquent loans i	<u> </u>				\$	55,808	_	55,808	
Delinquent Loans as	of December 31, 20	21		\$	5,981,325	\$	578,430	\$	6,559,756	24

	WEDC Loar	Portfolio I	Delinquency	Ra	ites						
		D	D-t-		nais sis al Dalias		Dt				
Date	Portfolio Principal		nquency Rate		Principal Delino	_					
D	25 024 520	Amount	Percentage		Amount	Р	ercentage				
December 31, 2021	25,021,630	4,009,149	16.0%		5,981,325		23.9%				
June 30, 2022	24,037,047	4,558,357	19.0%		5,385,856		22.4%				
Change											
Re	asons for the C	hange in Lo	an Delingu	enc	v Balance						
					,						
Reasons	for the Change in Lo	an Balance for L	oans	ъ.			Interest		rincipal and		
with R	epayments 90 Days	or More Past Du	ıe	Prii	ncipal Balance		Balance	Inte	erest Balance		Loans
Delinquent Loans as	of December 31, 20	21		\$	5,981,325	\$	578,430	\$	6,559,756		24
Loans that have co	me current or were	oaid-off in full		\$	(584,925)	\$	(71,357)	\$	(656,281)	\$	(3)
Loans that have be	en amended			\$	(1,091,283)	\$	(138,240)	\$	(1,229,522)	\$	(4)
Loans that have be	en forgiven, per con	tract, in full or i	in part	\$	(1,791,671)	_	(4,169)	_	(1,795,841)	<u> </u>	-
Loans that have be	en written off, in ful	l or in part		\$	(199,000)	\$	(64,405)	\$	(263,405)	\$	(1)
Loan partial paym	ents made on deling	uent loans		\$	(3,218)	\$	(43,886)	\$	(47,104)	\$	-
	ve become >90 days			\$	1,887,363	\$	157,227	\$	2,044,590	\$	8
Interest accrued o	n delinquent loans i	n period				\$	66,686	\$	66,686	\$	-
Delinguent Loans as				\$	4,198,591	s	480,287	s	4,678,878		24
	WEDC Loar		Delinquency				D-4-				
Date	Portfolio Principal		nquency Rate		Principal Delino	_					
luna 20, 2022	24 027 047	Amount	Percentage		Amount	Р	ercentage				
June 30, 2022 December 31, 2022	24,037,047	4,558,357	19.0%		5,385,856		22.4%				
	22,629,785	2,832,398	12.5%		4,753,078		21.0%				
Change											
	f .1 0		- I:								
Kea	asons for the C	hange in Lo	an Delinque	enc	y Balance						
Reasons f	or the Change in Loa	n Balance for Lo	oans				Interest	Р	rincipal and		
	epayments 90 Days o			Pri	ncipal Balance		Balance		erest Balance		Loans
	<del> </del>			\$	4,198,591	s	480,287	s	4,678,878		24
Delinguent Loans as	of June 30, 2022						,				
Delinquent Loans as Loans that have co	-	aid-off in full			(666,308)	\$	(65,149)	\$		\$	(4)
-	me current or were p	paid-off in full		\$	(666,308) (628,734)	•	(65,149) -	\$ \$	(731,457) (628,734)	_	
Loans that have co	me current or were p en amended		n part	\$		•	(65,149) - -	_	(731,457)	•	
Loans that have co Loans that have be Loans that have be	me current or were p en amended en forgiven, per cont	tract, in full or i	n part	\$ \$ \$	(628,734)	\$	-	\$	(731,457) (628,734) -	\$	(1)
Loans that have co Loans that have be Loans that have be Loans that have be	me current or were p en amended	tract, in full or i or in part	n part	\$		\$ \$ \$	-	\$	(731,457)	\$	(4) (1) - (2)
Loans that have co Loans that have be Loans that have be Loans that have be Loan partial payme	me current or were p en amended en forgiven, per cont en written off, in full	tract, in full or i or in part uent loans	n part	\$ \$ \$	(628,734) - (329,282)	\$ \$ \$	(58,682)	\$	(731,457) (628,734) - (387,964)	\$	(1)
Loans that have co Loans that have be Loans that have be Loans that have be Loan partial paym New loans that have	me current or were p en amended en forgiven, per cont en written off, in full ents made on delinq	tract, in full or i l or in part uent loans delinquent	n part	\$ \$	(628,734) - (329,282) (36,424)	\$ \$ \$	(58,682) (893)	\$ \$	(731,457) (628,734) - (387,964) (37,318)	\$ \$	(1) - (2)

4,753,078 \$

546,961 \$

5,300,040

28

Delinquent Loans as of December 31, 2022

	WEDC Loa	n Portfolio D	elinquency R	ates				
Date	Portfolio Principal	Payment Deli	nquency Rate	Principal Delinquency Rate				
Date	Portiono Principal	Amount	Percentage	Amount	Percentage			
December 31, 2022	22,629,785	2,832,398	12.5%	4,753,078	21.0%			
June 30, 2023 *	19,637,566	2,578,253	13.1%	5,011,653	25.5%			
Change								

\*There is one State Energy Program (SEP) loan with principal of \$487,891 included in loan balance. This is not WEDC loan (WEDC services this loan for PSC).

# Reasons for the Change in Loan Delinquency Balance

Reasons for the Change in Loan Balance for Loans with Repayments 90 Days or More Past Due		Principal Balance		Interest Balance		rincipal and erest Balance	Loans
Delinquent Loans as of December 31, 2022	\$	4,753,078	\$	546,961	\$	5,300,040	28
Loans that have come current or were paid-off in full	\$	(437,741)	\$	(66,925)	\$	(504,666)	(4)
Loans that have been amended	\$		\$	-	\$	-	-
Loans that have been forgiven, per contract, in full or in part	\$	(1,500,000)	\$	(153,288)	\$	(1,653,288)	(1)
Loans that have been written off, in full or in part	\$	(842,592)	\$	(95,534)	\$	(938,126)	(8)
Loan partial payments made on delinquent loans	\$	(157,926)	\$	-	\$	(157,926)	
New loans that have become >90 days delinquent	\$	3,196,835	\$	146,746	\$	3,343,581	11
Interest accrued on delinquent loans in period			\$	125,473	\$	125,473	-
Delinquent Loans as of June 30, 2023	\$	5,011,653	\$	503,435	\$	5,515,089	26

	WEDC Loa	n Portfolio D	elinquency R	ates	
Date	Portfolio Principal	Payment Deli	nquency Rate	Principal Delino	quency Rate
Date	Portiono Principal	Amount	Percentage	Amount	Percentage
June 30, 2023 **	19,637,566	2,504,090	12.8%	5,011,653	25.5%
December 31, 2023 *	16,821,259	1,909,641	11.4%	3,808,537	22.6%
Change					

<sup>\*</sup>There is one State Energy Program (SEP) loan with principal of \$372,637 included in loan balance. This is not WEDC loan (WEDC services this loan for PSC).

# Reasons for the Change in Loan Delinquency Balance

Reasons for the Change in Loan Balance for Loans with Repayments 90 Days or More Past Due		cipal Balance	Interest Balance		Principal and erest Balance	Loans
Delinquent Loans as of June 30, 2023	\$	5,011,653	\$ 503,435	\$	5,515,089	26
Loans that have come current or were paid-off in full	\$	(992,920)	\$ (42,636)	\$	(1,035,556)	(5)
Loans that have been amended	\$	(981,822)	\$ (72,397)	\$	(1,054,220)	(4)
Loans that have been forgiven, per contract, in full or in part	\$	-	\$ -	\$	-	-
Loans that have been written off, in full or in part	\$	(721,000)	\$ (134,519)	\$	(855,519)	(3)
Loan partial payments made on delinquent loans	\$	(47,284)	\$ -	\$	(47,284)	-
New loans that have become >90 days delinquent	\$	1,539,910	\$ 41,174	\$	1,581,084	9
Interest accrued on delinquent loans in period			\$ 65,876	\$	65,876	-
Delinquent Loans as of December 31,2023	\$	3,808,537	\$ 360,932	\$	4,169,469	23

<sup>\*\*</sup>June 30, 2023 was adjusted to decrease Payment Delinquency Rate Amount by \$74,163.

	WEDC Lo	oan Portfolio De	elinquency Ra	ates					
Date	Portfolio Principal	Payment Delino		Principal Delin	•				
		Amount	Percentage	Amount	P	ercentage			
December 31, 2023*	16,821,259	1,909,641	11.4%	3,808,537		22.6%			
June 30, 2024*	15,858,360	1,980,635	12.5%	3,939,409		24.8%			
Change									
	Reasons for the	e Change in Loa	n Delinquen	cy Balance					
Reasons	s for the Change in Lo	oan Balance for Loan	ıs			Interest	Pri	incipal and	
	Repayments 90 Days			Principal Balance Balance		Ralance		rest Balance	Loans
Delinquent Loans as of December 31,2023									
Delinquent Loans as o	f December 31,2023	of More Past Due		\$ 3,808,537	\$	360,932	\$	4,169,469	23
	of December 31,2023 ne current or were pa			\$ 3,808,537 \$ (125,000	-		T	<b>4,169,469</b> (134,822)	23 (1
	ne current or were pa				) \$	360,932	\$		(1
Loans that have con Loans that have bee	ne current or were pa	aid-off in full	i i	\$ (125,000	) \$	<b>360,932</b> (9,822)	\$	(134,822)	(1
Loans that have con Loans that have bee Loans that have bee	ne current or were pa en amended	aid-off in full ract, in full or in part	i.	\$ (125,000 \$ (493,813	) \$	<b>360,932</b> (9,822)	\$	(134,822)	(1 (3 -
Loans that have con Loans that have bee Loans that have bee Loans that have bee	ne current or were pa en amended en forgiven, per contr	aid-off in full ract, in full or in part or in part	i	\$ (125,000 \$ (493,813 \$	) \$ ) \$ \$ ) \$	<b>360,932</b> (9,822) (31,850)	\$ \$	(134,822) (525,662)	(1
Loans that have bee Loans that have bee Loans that have bee Loans that have bee Loan partial paymen	ne current or were pa en amended en forgiven, per contr en written off, in full i	aid-off in full ract, in full or in part or in part ent loans	i .	\$ (125,000 \$ (493,813 \$ \$ (8,930	) \$ ) \$ \$ ) \$ ) \$	<b>360,932</b> (9,822) (31,850)	\$ \$	(134,822) (525,662) - (8,964)	(1 (3 -

3,939,409 \$

366,526 \$

4,305,935

Delinquent Loans as of June 30, 2024

20