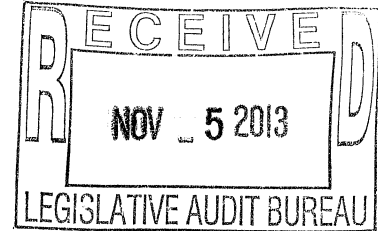


# MEMO

OCT 30 2013



**To:** Senator Cowles and Representative Kerkman,  
Co-Chairs, Joint Legislative Audit Committee  
**From:** Stephanie M. Walker, CFO  
**CC:** Members of Joint Legislative Audit Committee  
**Date:** October 30, 2013  
  
**Re:** Report on WEDC September 2013 Loan Portfolio



Pursuant to the Legislative Audit Bureau Report 13-7 issued in May 2013, WEDC is pleased to submit the attached September 2013 loan portfolio summary to the Joint Legislative Audit Committee based on the following recommendation:

“WEDC’s governing board report to the Joint Legislative Audit Committee by October 1, 2013 on the status of all outstanding economic development loans for which it was responsible from January 2013 to September 2013, including the number and outstanding balance of the loans it amended, the number and outstanding balance of loans it forgave, the number and outstanding balance of loans it referred to the Department of Justice for collection proceedings, and the number and outstanding balance of loans it wrote off.”

As indicated in an August 29, 2013 letter to the Co-Chairs, the September loan portfolio information could not be completely prepared prior to the September 25 Board of Directors meeting. Therefore, WEDC completed an updated loan portfolio report for the activity occurring in September, which was reviewed and approved at WEDC’s October 25, 2013 Board meeting.

Please feel free to let me know if you have any questions.

**WISCONSIN ECONOMIC DEVELOPMENT CORPORATION**

Financial Loan Summary  
as of September 30, 2013

Loan Program	Count	Principal		Interest		Total Loan		Not yet due	Current	60 Days	90 Days
		Balance	Balance	Balance	Payoff	Payoff	Payoff				
<b>Forgivable Loans</b>											
Technology Development Loans	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Commerce - Other in E&I	1	1,000,000	75,507	1,075,507	1,075,507	1,075,507	1,075,507	-	-	-	-
Business Expansion and Retention Investment	14	11,311,480	258,069	11,569,549	11,569,549	11,569,549	11,569,549	-	-	-	-
Commerce - Other in ECD	13	10,369,809	1,140,278	11,510,088	11,510,088	11,510,088	11,510,088	-	-	5,682	-
Total Forgivable Loans	28	22,681,289	1,473,855	24,155,144	24,155,144	24,155,144	24,155,144	-	-	5,682	-
<b>Collectible Loans</b>											
Technology Development Loans	66	11,893,783	655,604	12,549,387	12,549,387	11,697,275	11,697,275	-	-	86,719	765,393
SSBCI	7	3,885,000	85,116	3,970,116	3,970,116	3,963,448	3,963,448	-	-	3,334	3,334
Commerce - Other in E&I	10	1,372,443	97,196	1,469,638	1,469,638	1,363,347	1,363,347	-	-	10,654	95,637
Business Expansion and Retention Investment	20	10,334,401	174,079	10,508,480	10,508,480	9,937,634	9,937,634	-	-	13,057	557,789
Wisconsin Energy Independence Fund	3	503,855	18,846	522,701	522,701	443,741	443,741	-	-	9,870	69,090
Commerce - Other in ECD	62	4,533,797	72,077	4,605,873	4,605,873	4,165,676	4,165,676	5,000	5,000	18,347	416,850
Total Collectible Loans	168	32,523,278	1,102,917	33,626,195	33,626,195	31,571,121	31,571,121	5,000	5,000	141,981	1,908,093
All Loans	196	\$ 55,204,567	\$ 2,576,771	\$ 57,781,339	\$ 57,781,339	\$ 55,720,583	\$ 55,720,583	\$ 5,000	\$ 5,000	\$ 147,663	\$ 1,908,093

**WISCONSIN ECONOMIC DEVELOPMENT CORPORATION**

Summary of Loan Administration Activities  
For the period ended September 30, 2013

Loan Program	Number of Loans				\$\$\$ of Loans			
	Contracted	Amended	Forgiven	Written Off	Contracted	Forgiven	Written Off	Referred to DOA
<b>Forgivable Loans</b>								
Technology Development Loans	-	-	1	-	\$ -	\$ 30,460	\$ -	\$ -
Commerce - Other in E&I	-	-	-	-	-	-	-	-
Business Expansion and Retention Investment	-	-	-	-	3,827,000	-	-	-
Commerce - Other in ECD	-	-	3	-	-	1,166,225	-	-
Total Forgivable Loans	-	-	4	-	3,827,000	1,196,685	-	-
<b>Collectible Loans</b>								
Technology Development Loans	1	6	-	-	162,000	-	-	-
Commerce - Other in E&I	-	12	-	-	-	-	-	-
Business Expansion and Retention Investment	-	-	-	-	-	-	-	-
Wisconsin Energy Independence Fund	-	-	-	-	-	-	-	-
Commerce - Other in ECD	-	3	-	-	-	-	-	-
Total Collectible Loans	1	21	-	-	162,000	-	-	-
All Loans	1	21	4	-	\$ 3,989,000	\$ 1,196,685	\$ -	\$ -